

鳳凰光學股份有限公司 2007年度報告摘要

5.1 重要提示
1. 本公司董事會、監事會及董事、監事、高級管理人員保證本報告所載資料不存在任何虛假記載、誤導性陳述或者重大遺漏，并对其內容的真實性、準確性和完整性承擔個別及連帶責任。

鳳凰光學股份有限公司 鳳凰光學
股票代碼: 600071
上市交易所: 上海證券交易所

5.3 會計數據和業務數據摘要
主要會計數據
2007年 2006年 本年比上年增減(%)

主要財務指標
2007年 2006年 本年比上年增減(%) 2005年
基本每股收益 0.1610 0.1438 11.96 1.2623

報告期末股本總數 34,392
前十大股東持股情況
股東名稱 鳳凰光學股份有限公司

4.3 控股股東及實際控制人情況介紹
4.3.1 控股股東及實際控制人變遷情況
4.3.2 控股股東及實際控制人具體情況介紹

5.5 董事、監事和高級管理人員
5.5.1 董事、監事和高級管理人員持股變動及報酬情況

報告期被授與的股权激励情況
姓名 職務 性別 年齡 任期起止日期

報告期被授與的股权激励情況 (續)
姓名 職務 性別 年齡 任期起止日期

報告期被授與的股权激励情況 (續)
姓名 職務 性別 年齡 任期起止日期

鳳凰光學股份有限公司第四屆董事會第十三次會議決議公告暨召開2007年年度股東大會的通知

鳳凰光學股份有限公司(以下簡稱“公司”)第四屆董事會第十三次會議於2008年3月13日以書面傳真方式發出,於2008年3月26日在江西省上饒市本公司總公司會議室召開。會議由董事長人、安樂人、公司副董事長任德友主持,因公司秘書在外出未出席本會議,委託秘書長王熙忠先生代為出席并履行職責,公司監事會全體成員及高級管理人員列席了會議,符合《公司法》和《公司章程》的有關規定。會議討論並通過了如下決議:

一、內部的非流動資產
二、內部的非流動資產
三、內部的非流動資產

6. 重要事項
6.1 管理層討論與分析
6.1.1 報告期內公司經營情況的回顧

1. 公司總體經營情況及分析
2007年,國民經濟持續快速增長,以數碼相機、照相機、攝影機等為主的消費類光電子產業同時發展迅速,而為光電子產業提供原料的相機、照相機、攝影機等行業,由於受上游原料價格上漲、光學器件價格下降等諸多不利因素影響,但公司經營管理嚴密,不斷加大新產品的開發投入,優化生產工藝,積極發揮團隊優勢,努力提高公司整體運營能力,生產能力得到進一步提高。

分產品營業情況
營業收入 營業成本 營業利潤 營業收入比上年增減(%)

(2) 主要業務分地區營業情況
地區 營業收入 營業成本 營業利潤 營業收入比上年增減(%)

(3) 生產經營的主要產品及市場占有情況的說明
目前公司已經形成月產15000片的光學加工能力,2007年,公司每月光學加工量最高達到18000片,在國內同行中居前列,與世界主要市場保持良好關係。此外,“鳳凰”牌照相機在中國照相器材行業最悠久的知名民族品牌之一。

前五名銷售商銷售金額合計 127,386,613.11 占銷售總額(%) 51.18

前五名供應商採購金額合計 513,312,257.07 占採購總額(%) 51.18

3. 報告期公司資產構成和主要財務數據同比发生重大變化的說明
(1) 報告期期末公司資產構成同比发生重大變化的說明

資產項目名稱 期數 占資產比重(%) 期數 占資產比重(%) 變動金額 增減(%)

4. 報告期公司負債構成和主要財務數據同比发生重大變化的說明
(1) 報告期期末公司負債構成同比发生重大變化的說明

項目名稱 2007年度 2006年度 增減額 增減幅(%)

5. 報告期內公司現金流情況
現金及現金等價物增加總額 7988.72萬元,主要原因:是:主營業務利潤增加。

6. 公司主要控股公司及參股公司的經營情況及財務狀況
單位:萬元 币种:人民幣

3. 會議內容:
(1) 審議 2007年董事會工作報告;
(2) 審議 2007年監事會工作報告;
(3) 審議 2007年年度報告;

4961.44萬元。
B. 鳳凰光學(廣東)有限公司2007年度實現銷售收入50013.17萬元,主營業務利潤10049.18萬元。

D. 上海鳳凰光學股份有限公司2007年度實現銷售收入3481.21萬元,主營業務利潤1033.22萬元。

科學技術是第一生產力,科技創新是一個企業持續發展的必由之路。本公司屬光學行業,主要生產經營各類光學器件、光學鏡頭、照相器材、監視器、攝像機、電子產品及通信設備、光學原材料、儀器儀表等產品。目前,公司產品90%以上出口國外,如何向國外市場需求相一致,積極進行研發成為公司發展的重點。報告期內,公司緊跟國際“微化技術創新,提升產品價值,促進公司經濟發展”的主題,廣大技術人員辛勤努力,超越完成了2007年度新品研發工作,工藝製造改進計劃,全年共完成新品研發項目21個,其中,特別值得一提的是,為了對接國外市場,公司成功研發多款VGA鏡頭,1.3M,2.0M,3.0M,5.0M,8.0M,12.0M,15.0M,20.0M,25.0M,30.0M,35.0M,40.0M,45.0M,50.0M,55.0M,60.0M,65.0M,70.0M,75.0M,80.0M,85.0M,90.0M,95.0M,100.0M,105.0M,110.0M,115.0M,120.0M,125.0M,130.0M,135.0M,140.0M,145.0M,150.0M,155.0M,160.0M,165.0M,170.0M,175.0M,180.0M,185.0M,190.0M,195.0M,200.0M,205.0M,210.0M,215.0M,220.0M,225.0M,230.0M,235.0M,240.0M,245.0M,250.0M,255.0M,260.0M,265.0M,270.0M,275.0M,280.0M,285.0M,290.0M,295.0M,300.0M,305.0M,310.0M,315.0M,320.0M,325.0M,330.0M,335.0M,340.0M,345.0M,350.0M,355.0M,360.0M,365.0M,370.0M,375.0M,380.0M,385.0M,390.0M,395.0M,400.0M,405.0M,410.0M,415.0M,420.0M,425.0M,430.0M,435.0M,440.0M,445.0M,450.0M,455.0M,460.0M,465.0M,470.0M,475.0M,480.0M,485.0M,490.0M,495.0M,500.0M,505.0M,510.0M,515.0M,520.0M,525.0M,530.0M,535.0M,540.0M,545.0M,550.0M,555.0M,560.0M,565.0M,570.0M,575.0M,580.0M,585.0M,590.0M,595.0M,600.0M,605.0M,610.0M,615.0M,620.0M,625.0M,630.0M,635.0M,640.0M,645.0M,650.0M,655.0M,660.0M,665.0M,670.0M,675.0M,680.0M,685.0M,690.0M,695.0M,700.0M,705.0M,710.0M,715.0M,720.0M,725.0M,730.0M,735.0M,740.0M,745.0M,750.0M,755.0M,760.0M,765.0M,770.0M,775.0M,780.0M,785.0M,790.0M,795.0M,800.0M,805.0M,810.0M,815.0M,820.0M,825.0M,830.0M,835.0M,840.0M,845.0M,850.0M,855.0M,860.0M,865.0M,870.0M,875.0M,880.0M,885.0M,890.0M,895.0M,900.0M,905.0M,910.0M,915.0M,920.0M,925.0M,930.0M,935.0M,940.0M,945.0M,950.0M,955.0M,960.0M,965.0M,970.0M,975.0M,980.0M,985.0M,990.0M,995.0M,1000.0M,1005.0M,1010.0M,1015.0M,1020.0M,1025.0M,1030.0M,1035.0M,1040.0M,1045.0M,1050.0M,1055.0M,1060.0M,1065.0M,1070.0M,1075.0M,1080.0M,1085.0M,1090.0M,1095.0M,1100.0M,1105.0M,1110.0M,1115.0M,1120.0M,1125.0M,1130.0M,1135.0M,1140.0M,1145.0M,1150.0M,1155.0M,1160.0M,1165.0M,1170.0M,1175.0M,1180.0M,1185.0M,1190.0M,1195.0M,1200.0M,1205.0M,1210.0M,1215.0M,1220.0M,1225.0M,1230.0M,1235.0M,1240.0M,1245.0M,1250.0M,1255.0M,1260.0M,1265.0M,1270.0M,1275.0M,1280.0M,1285.0M,1290.0M,1295.0M,1300.0M,1305.0M,1310.0M,1315.0M,1320.0M,1325.0M,1330.0M,1335.0M,1340.0M,1345.0M,1350.0M,1355.0M,1360.0M,1365.0M,1370.0M,1375.0M,1380.0M,1385.0M,1390.0M,1395.0M,1400.0M,1405.0M,1410.0M,1415.0M,1420.0M,1425.0M,1430.0M,1435.0M,1440.0M,1445.0M,1450.0M,1455.0M,1460.0M,1465.0M,1470.0M,1475.0M,1480.0M,1485.0M,1490.0M,1495.0M,1500.0M,1505.0M,1510.0M,1515.0M,1520.0M,1525.0M,1530.0M,1535.0M,1540.0M,1545.0M,1550.0M,1555.0M,1560.0M,1565.0M,1570.0M,1575.0M,1580.0M,1585.0M,1590.0M,1595.0M,1600.0M,1605.0M,1610.0M,1615.0M,1620.0M,1625.0M,1630.0M,1635.0M,1640.0M,1645.0M,1650.0M,1655.0M,1660.0M,1665.0M,1670.0M,1675.0M,1680.0M,1685.0M,1690.0M,1695.0M,1700.0M,1705.0M,1710.0M,1715.0M,1720.0M,1725.0M,1730.0M,1735.0M,1740.0M,1745.0M,1750.0M,1755.0M,1760.0M,1765.0M,1770.0M,1775.0M,1780.0M,1785.0M,1790.0M,1795.0M,1800.0M,1805.0M,1810.0M,1815.0M,1820.0M,1825.0M,1830.0M,1835.0M,1840.0M,1845.0M,1850.0M,1855.0M,1860.0M,1865.0M,1870.0M,1875.0M,1880.0M,1885.0M,1890.0M,1895.0M,1900.0M,1905.0M,1910.0M,1915.0M,1920.0M,1925.0M,1930.0M,1935.0M,1940.0M,1945.0M,1950.0M,1955.0M,1960.0M,1965.0M,1970.0M,1975.0M,1980.0M,1985.0M,1990.0M,1995.0M,2000.0M,2005.0M,2010.0M,2015.0M,2020.0M,2025.0M,2030.0M,2035.0M,2040.0M,2045.0M,2050.0M,2055.0M,2060.0M,2065.0M,2070.0M,2075.0M,2080.0M,2085.0M,2090.0M,2095.0M,2100.0M,2105.0M,2110.0M,2115.0M,2120.0M,2125.0M,2130.0M,2135.0M,2140.0M,2145.0M,2150.0M,2155.0M,2160.0M,2165.0M,2170.0M,2175.0M,2180.0M,2185.0M,2190.0M,2195.0M,2200.0M,2205.0M,2210.0M,2215.0M,2220.0M,2225.0M,2230.0M,2235.0M,2240.0M,2245.0M,2250.0M,2255.0M,2260.0M,2265.0M,2270.0M,2275.0M,2280.0M,2285.0M,2290.0M,2295.0M,2300.0M,2305.0M,2310.0M,2315.0M,2320.0M,2325.0M,2330.0M,2335.0M,2340.0M,2345.0M,2350.0M,2355.0M,2360.0M,2365.0M,2370.0M,2375.0M,2380.0M,2385.0M,2390.0M,2395.0M,2400.0M,2405.0M,2410.0M,2415.0M,2420.0M,2425.0M,2430.0M,2435.0M,2440.0M,2445.0M,2450.0M,2455.0M,2460.0M,2465.0M,2470.0M,2475.0M,2480.0M,2485.0M,2490.0M,2495.0M,2500.0M,2505.0M,2510.0M,2515.0M,2520.0M,2525.0M,2530.0M,2535.0M,2540.0M,2545.0M,2550.0M,2555.0M,2560.0M,2565.0M,2570.0M,2575.0M,2580.0M,2585.0M,2590.0M,2595.0M,2600.0M,2605.0M,2610.0M,2615.0M,2620.0M,2625.0M,2630.0M,2635.0M,2640.0M,2645.0M,2650.0M,2655.0M,2660.0M,2665.0M,2670.0M,2675.0M,2680.0M,2685.0M,2690.0M,2695.0M,2700.0M,2705.0M,2710.0M,2715.0M,2720.0M,2725.0M,2730.0M,2735.0M,2740.0M,2745.0M,2750.0M,2755.0M,2760.0M,2765.0M,2770.0M,2775.0M,2780.0M,2785.0M,2790.0M,2795.0M,2800.0M,2805.0M,2810.0M,2815.0M,2820.0M,2825.0M,2830.0M,2835.0M,2840.0M,2845.0M,2850.0M,2855.0M,2860.0M,2865.0M,2870.0M,2875.0M,2880.0M,2885.0M,2890.0M,2895.0M,2900.0M,2905.0M,2910.0M,2915.0M,2920.0M,2925.0M,2930.0M,2935.0M,2940.0M,2945.0M,2950.0M,2955.0M,2960.0M,2965.0M,2970.0M,2975.0M,2980.0M,2985.0M,2990.0M,2995.0M,3000.0M,3005.0M,3010.0M,3015.0M,3020.0M,3025.0M,3030.0M,3035.0M,3040.0M,3045.0M,3050.0M,3055.0M,3060.0M,3065.0M,3070.0M,3075.0M,3080.0M,3085.0M,3090.0M,3095.0M,3100.0M,3105.0M,3110.0M,3115.0M,3120.0M,3125.0M,3130.0M,3135.0M,3140.0M,3145.0M,3150.0M,3155.0M,3160.0M,3165.0M,3170.0M,3175.0M,3180.0M,3185.0M,3190.0M,3195.0M,3200.0M,3205.0M,3210.0M,3215.0M,3220.0M,3225.0M,3230.0M,3235.0M,3240.0M,3245.0M,3250.0M,3255.0M,3260.0M,3265.0M,3270.0M,3275.0M,3280.0M,3285.0M,3290.0M,3295.0M,3300.0M,3305.0M,3310.0M,3315.0M,3320.0M,3325.0M,3330.0M,3335.0M,3340.0M,3345.0M,3350.0M,3355.0M,3360.0M,3365.0M,3370.0M,3375.0M,3380.0M,3385.0M,3390.0M,3395.0M,3400.0M,3405.0M,3410.0M,3415.0M,3420.0M,3425.0M,3430.0M,3435.0M,3440.0M,3445.0M,3450.0M,3455.0M,3460.0M,3465.0M,3470.0M,3475.0M,3480.0M,3485.0M,3490.0M,3495.0M,3500.0M,3505.0M,3510.0M,3515.0M,3520.0M,3525.0M,3530.0M,3535.0M,3540.0M,3545.0M,3550.0M,3555.0M,3560.0M,3565.0M,3570.0M,3575.0M,3580.0M,3585.0M,3590.0M,3595.0M,3600.0M,3605.0M,3610.0M,3615.0M,3620.0M,3625.0M,3630.0M,3635.0M,3640.0M,3645.0M,3650.0M,3655.0M,3660.0M,3665.0M,3670.0M,3675.0M,3680.0M,3685.0M,3690.0M,3695.0M,3700.0M,3705.0M,3710.0M,3715.0M,3720.0M,3725.0M,3730.0M,3735.0M,3740.0M,3745.0M,3750.0M,3755.0M,3760.0M,3765.0M,3770.0M,3775.0M,3780.0M,3785.0M,3790.0M,3795.0M,3800.0M,3805.0M,3810.0M,3815.0M,3820.0M,3825.0M,3830.0M,3835.0M,3840.0M,3845.0M,3850.0M,3855.0M,3860.0M,3865.0M,3870.0M,3875.0M,3880.0M,3885.0M,3890.0M,3895.0M,3900.0M,3905.0M,3910.0M,3915.0M,3920.0M,3925.0M,3930.0M,3935.0M,3940.0M,3945.0M,3950.0M,3955.0M,3960.0M,3965.0M,3970.0M,3975.0M,3980.0M,3985.0M,3990.0M,3995.0M,4000.0M,4005.0M,4010.0M,4015.0M,4020.0M,4025.0M,4030.0M,4035.0M,4040.0M,4045.0M,4050.0M,4055.0M,4060.0M,4065.0M,4070.0M,4075.0M,4080.0M,4085.0M,4090.0M,4095.0M,4100.0M,4105.0M,4110.0M,4115.0M,4120.0M,4125.0M,4130.0M,4135.0M,4140.0M,4145.0M,4150.0M,4155.0M,4160.0M,4165.0M,4170.0M,4175.0M,4180.0M,4185.0M,4190.0M,4195.0M,4200.0M,4205.0M,4210.0M,4215.0M,4220.0M,4225.0M,4230.0M,4235.0M,4240.0M,4245.0M,4250.0M,4255.0M,4260.0M,4265.0M,4270.0M,4275.0M,4280.0M,4285.0M,4290.0M,4295.0M,4300.0M,4305.0M,4310.0M,4315.0M,4320.0M,4325.0M,4330.0M,4335.0M,4340.0M,4345.0M,4350.0M,4355.0M,4360.0M,4365.0M,4370.0M,4375.0M,4380.0M,4385.0M,4390.0M,4395.0M,4400.0M,4405.0M,4410.0M,4415.0M,4420.0M,4425.0M,4430.0M,4435.0M,4440.0M,4445.0M,4450.0M,4455.0M,4460.0M,4465.0M,4470.0M,4475.0M,4480.0M,4485.0M,4490.0M,4495.0M,4500.0M,4505.0M,4510.0M,4515.0M,4520.0M,4525.0M,4530.0M,4535.0M,4540.0M,4545.0M,4550.0M,4555.0M,4560.0M,4565.0M,4570.0M,4575.0M,4580.0M,4585.0M,4590.0M,4595.0M,4600.0M,4605.0M,4610.0M,4615.0M,4620.0M,4625.0M,4630.0M,4635.0M,4640.0M,4645.0M,4650.0M,4655.0M,4660.0M,4665.0M,4670.0M,4675.0M,4680.0M,4685.0M,4690.0M,4695.0M,4700.0M,4705.0M,4710.0M,4715.0M,4720.0M,4725.0M,4730.0M,4735.0M,4740.0M,4745.0M,4750.0M,4755.0M,4760.0M,4765.0M,4770.0M,4775.0M,4780.0M,4785.0M,4790.0M,4795.0M,4800.0M,4805.0M,4810.0M,4815.0M,4820.0M,4825.0M,4830.0M,4835.0M,4840.0M,4845.0M,4850.0M,4855.0M,4860.0M,4865.0M,4870.0M,4875.0M,4880.0M,4885.0M,4890.0M,4895.0M,4900.0M,4905.0M,4910.0M,4915.0M,4920.0M,4925.0M,4930.0M,4935.0M,4940.0M,4945.0M,4950.0M,4955.0M,4960.0M,4965.0M,4970.0M,4975.0M,4980.0M,4985.0M,4990.0M,4995.0M,5000.0M,5005.0M,5010.0M,5015.0M,5020.0M,5025.0M,5030.0M,5035.0M,5040.0M,5045.0M,5050.0M,5055.0M,5060.0M,5065.0M,5070.0M,5075.0M,5080.0M,5085.0M,5090.0M,5095.0M,5100.0M,5105.0M,5110.0M,5115.0M,5120.0M,5125.0M,5130.0M,5135.0M,5140.0M,5145.0M,5150.0M,5155.0M,5160.0M,5165.0M,5170.0M,5175.0M,5180.0M,5185.0M,5190.0M,5195.0M,5200.0M,5205.0M,5210.0M,5215.0M,5220.0M,5225.0M,5230.0M,5235.0M,5240.0M,5245.0M,5250.0M,5255.0M,5260.0M,5265.0M,5270.0M,5275.0M,5280.0M,5285.0M,5290.0M,5295.0M,5300.0M,5305.0M,5310.0M,5315.0M,5320.0M,5325.0M,5330.0M,5335.0M,5340.0M,5345.0M,5350.0M,5355.0M,5360.0M,5365.0M,5370.0M,5375.0M,5380.0M,5385.0M,5390.0M,5395.0M,5400.0M,5405.0M,5410.0M,5415.0M,5420.0M,5425.0M,5430.0M,5435.0M,5440.0M,5445.0M,5450.0M,5455.0M,5460.0M,5465.0M,5470.0M,5475.0M,5480.0M,5485.0M,5490.0M,5495.0M,5500.0M,5505.0M,5510.0M,5515.0M,5520.0M,5525.0M,5530.0M,5535.0M,5540.0M,5545.0M,5550.0M,5555.0M,5560.0M,5565.0M,5570.0M,5575.0M,5580.0M,5585.0M,5590.0M,5595.0M,5600.0M,5605.0M,5610.0M,5615.0M,5620.0M,5625.0M,5630.0M,5635.0M,5640.0M,5645.0M,5650.0M,5655.0M,5660.0M,5665.0M,5670.0M,5675.0M,5680.0M,5685.0M,5690.0M,5695.0M,5700.0M,5705.0M,5710.0M,5715.0M,5720.0M,5725.0M,5730.0M,5735.0M,5740.0M,5745.0M,5750.0M,5755.0M,5760.0M,5765.0M,5770.0M,5775.0M,5780.0M,5785.0M,5790.0M,5795.0M,5800.0M,5805.0M,5810.0M,5815.0M,5820.0M,5825.0M,5830.0M,5835.0M,5840.0M,5845.0M,5850.0M,5855.0M,5860.0M,5865.0M,5870.0M,5875.0M,5880.0M,5885.0M,5890.0M,5895.0M,5900.0M,5905.0M,5910.0M,5915.0M,5920.0M,5925.0M,5930.0M,5935.0M,5940.0M,5945.0M,5950.0M,5955.0M,5960.0M,5965.0M,5970.0M,5975.0M,5980.0M,5985.0M,5990.0M,5995.0M,6000.0M,6005.0M,6010.0M,6015.0M,6020.0M,6025.0M,6030.0M,6035.0M,6040.0M,6045.0M,6050.0M,6055.0M,6060.0M,6065.0M,6070.0M,6075.0M,6080.0M,6085.0M,6090.0M,6095.0M,6100.0M,6105.0M,6110.0M,6115.0M,6120.0M,6125.0M,6130.0M,6135.0M,6140.0M,6145.0M,6150.0M,6155.0M,6160.0M,6165.0M,6170.0M,6175.0M,6180.0M,6185.0M,6190.0M,6195.0M,6200.0M,6205.0M,6210.0M,6215.0M,6220.0M,6225.0M,6230.0M,6235.0M,6240.0M,62